



GROUP LLC
WHERE BUSINESS AND GOVERNMENT MEET



Retired LTC Dannie E. James Sr. serves as President of JE Group LLC (JE Group). Mr. James holds the highest level of government contracting certification as a DAWIA Level III certified Contracting Officer from the Defense Acquisition University (specializing in Acquisition and Procurement). With his 23 years in the military, he served as a Senior NCO and Senior Staff Officer. During his time in the military he was selected to serve as the Director of Contracting for 3rd Army Central Command (Forward) located in Saudi Arabia and other Directorate positions within the US Army Acquisition and Procurement Field.

Mr. James also served with the Defense Contract Management Agency (DCMA) in Huntsville, Alabama where he managed the Quality Assurance Program of an Acquisition Category 1 program. He supervised the complete oversight of the production of the Interim Armor Vehicle (Stryker), a contract that was valued over \$6 billion dollars. He ensured proper auditing, sampling, inspecting, and process proofing of the production process and testing/accepting the Interim Armor Vehicle (Stryker).

After retiring from the military, Mr. James established JE Group LLC, a company that specializes in government contract consulting services. With JE Group's success, Dannie founded Government Business CoachSultants, LLC. (GBC originally founded in 2008). GBC focuses on the full life cycle of understanding how to proactively position and market businesses successfully in the Federal Government market (using Dannie's proprietary "10 Step Methodology"). GBC was formed to service **Business-to-Business** consulting demand and JE Group, a Service Disabled Veteran Owned Small Business (SDVOSB), transitioned to provide Business-to-Government services.

After years of experience in the federal market Mr. James analyzed who, what, when, where and how to enter and be a success in federal contracting. He leveraged relationships by interviewing "the experts" (Government Contract Representatives) to assess and evaluate his unique methodology concentrating more on the "HOW TO and WHAT IS REQUIRED". Mr James fame to claim in procurement and acquisition are effective process, methodologies that's incorporated with the business model and standardization that supports the success of the organization.

Since March, 2011 Mr. James has visited Afghanistan and throughout the middle east over 20 times and served as the Ambassador for the International Consortium Alliance | Afghanistan American Alliance while acting as the US Federal Government Contracting expert. Mr. James has also interviewed, trained and counseled over 500 firms during several visits to Afghanistan and the UAE to identify interest, resource readiness to participate in the ICA | Afghanistan American Alliance.

Mr. James is now focusing his efforts on pursuing federal government contracts domestic and international through strategic partnership alliance relationship under JE Group LLC his SDVOSB. In the world of Government Contracting he is known as "The Coach"

Education

Livingstone College Bachelor Degree in Education

*Central Michigan University Master's Degree in Public Administration
Officer Candidate School, Fort Benning, Georgia.*

Certification

DAWIA Level III certified Contracting Officer from the Defense Acquisition University

Roles

Federal Government Procurement Strategist

*Lead Contingency Contracting Officer and Directorate of Contracting
Senior NCO and Senior Staff Officer
Director of Contracting for 3rd Army Central Command Defense Contract Management Agency (DCMA)
Founder of Government Business CoachSultants, LLC. & JE Group
Ambassador for the International Consortium Alliance | Afghanistan American Alliance*

ABOUT DANNIE JAMES

With over 25 years of government acquisition and procurement experience and relentless passion to help corporations succeed in the federal market, Mr. James is one of the most sought after consultants and guest speakers in the federal industry.

CONTACT

PH: (202) 670- 3727

EMAIL: Info@JEGroupllc.com

3707 Main Street College Park 30337